

Recruitment of Assistant Manager (Sales) in Gujarat location

POSITION : ASSISTANT MANAGER (SALES)

POST CODE: AM/SALES/GUJ/ SEPTEMBER 2018

LOCATION: Vadodara/ Ahmedabad/ Anand/ Vapi/ Bharuch

Eligibility:

1. Age not exceeding 28 years as on 01.09.2018 (relaxation up to 35 years can be considered based on commensurate, relevant prior experience)
2. Graduation /Post Graduation from a UGC recognized university. Post graduation & professional qualification shall be given additional weightage. Graduates from Open University will not be considered.
3. Should have at least 3 years experience in SALES in Banks/HFC's/ NBFC's (for age not exceeding 28 years). For age relaxation, commensurate additional experience would be required.
4. Should be familiar with DSA/ DST/ Channel Partner handling/ Credit / Legal / technical process involved in home loan sanctions / disbursement.
5. Should have good communication & interpersonal skills.
6. Should be ready to travel extensively.
7. Fluency in Gujarathi besides English is a must.
8. Possession of a 2-wheeler and valid driving license will be advantageous.
9. Early joining will be preferred.
10. For recruitment in all cadres, candidates (internal-applying for lateral entry / external) having pending disciplinary action against them at the time of applying for the position or having been punished under disciplinary proceedings in last 5 years will not be considered eligible. All appointments are subject to satisfactory reference / background verification.

Job Description:

1. All works pertaining to branch sales operation such as customer service, ensuring branch business development, meeting business target of the branch, marketing, publicity, conduct loan camps.
2. To source quality and quantity business (home loan) as per target given in conformity with the credit policy of the Company. Liasoning with DSA/ DST/ Channel partners.
3. To handle lending operations of branch, which require speedy processing of loan applications /initial credit appraisal at branch level/follow up of loan approvals with sanctioning authority/ disbursements/ post disbursal monitoring for 1 year
4. To coordinate with panel valuers / advocates for effective delivery within stipulated turnaround time.
5. Timely achievement of business targets set under different parameters and make the branch a profit center.

6. To ensure effective brand building and business promotion (through various marketing and sales activities)
7. To ensure prompt and best client service
8. To ensure good overall housekeeping and compliance with all statutory requirements

Pay & Perks:

a) Assistant Manager (on roll):

Median CTC Per annum starting from Rs. 4.00 lakhs (approx) as per Company Policy. Higher salary can be considered based on prior experience/performance in the recruitment process at the discretion of the Management.

PROBATION: 1 year (extendable based on performance)

- b) However based on credentials and performance in the selection process, the Company may offer off-roll position (with provision for regularization after stipulated training period) with fixed stipend and also lower cadre (Executive - on-roll, Trainee - Off-roll)

How to Apply:

Eligible candidates are requested to apply on or before 10th October, 2018 through the link provided below the notification.

The shortlisting will be done as per the prescribed criteria and as per management discretion depending upon the number of applications received. The shortlisted candidates shall be called for further selection process subsequently. The date & venue & mode of the same will be communicated to the shortlisted candidates individually in due course. The Company reserves the right to accept/reject any/all candidates and/ or modify any of the eligibility conditions without assigning any reason or even abandon the recruitment process. The Company also reserves the right to offer suitable cadre/emoluments to candidates as per its own discretion depending on profile, past experience and performance in the selection process etc. No further communication/ correspondence in this regard will be entertained. Bringing external influence will lead to disqualification.

For eligible internal candidates of Repco Group of institutions, NOC from the Competent Authority has to be obtained before applying for the above position.
